

THE
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F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW YORK.

VOL. IV. No. I.

NEW YORK, Saturday, July 5, 1873.

WHOLE No. 77.

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The Publishers' Weekly.

JULY 5, 1873.

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Advertisements should reach the office of the Publishers' Weekly not later than Wednesday morning, but are desired as much earlier as possible.

NOTICE.

Subscribers to the PUBLISHERS' WEEKLY will please notice, on their printed address, the date indicating the expiration of their subscription, and notify us of any error made in printing.

No bills will hereafter be sent except to houses with whom we have an open account. If remittance is not made within a month after expiration, it will be understood that the paper is to be discontinued.

Remittances should be made by draft on New York, Post-office money order, or registered letter, as we cannot be responsible for any losses.

The postage on the WEEKLY, which, if paid in advance, is 5 cents per quarter, or 20 cents per annum, must be paid by subscribers at their own post-office.

THE

Educational Number.

The undivided time of editor and printer

being required, during the following two

weeks, for the getting up of the Educational

Number, the PUBLISHERS' WEEKLY will not

be issued on the 12th. The Educational

Number, which will be published on the

19th, is to form Nos. 2 and 3 of the new

volume of the PUBLISHERS' WEEKLY.

NOTES IN SEASON.

PAYING UP SUBSCRIPTIONS.—After the issue of this number we shall be compelled to enforce our rules in regard to expired subscriptions, as stated in "Notice," in first column.

THE latest novel of that charming writer, Mrs. Oliphant, "Innocent, a Tale of Modern Life," is next on the Harper's list. The life of that great and noble Christian, Rev. Alfred Cookman, by Dr. Ridgeway, with steel portrait, is also nearly ready.

THE Appletons have a surprisingly good list for the dullest month in the year. They will issue during July Dr. Edward Smith's valuable treatise "On Food," in the excellent "International Science Series;" Prof. Huxley's "Critiques on Addresses," of which we have before spoken; an important volume on "Civilization Considered as a Science," by George Harris, F. S. A.; Fox's "Mission to Russia," a large and handsome volume in quarto; "Driven from the Path," the new American novel; "Cerebral Convolutions," by Prof. Ecker, translated by Robert S. Edes, M. D.; and "Afloat and Ashore," and "Miles Wallingford," in their 12mo Cooper.

THE Putnams issue the valuable little work on "Infant Diet," by Dr. A. Jacobi, which should receive the attention of all parents. It is a subject on which sound sense is most desirable.

ROBERT CARTER & BROS. have in preparation, from the English Edition, "She Spake of Him." Being recollections of the loving labors of Mrs. Henry Denning, by her Friend, Mrs. Grattan Guinness.

Postage on Copyright Matter.

THE Librarian of Congress has issued the following circular:

"WASHINGTON, June 23, 1873.

"You are hereby respectfully informed that on and after July 1, 1873, all letters and parcels on copyright business mailed to this office must be fully prepaid by stamps. The act of Congress repealing all laws permitting the transmission by mail of any free matter whatever takes effect July 1st. It is optional with those sending books, etc., to perfect copyright, to send them by mail or express; but in either case, the charges are to be prepaid by the sender."

WE are glad to note a deserved compliment conferred by the Emperor of Germany upon Mr. E. Steiger, as representative of the German-American book trade. The Consul-General of the German Empire, Herr Rösing, this week received a decoration of the Order of the Crown, with orders that His Majesty had been graciously pleased to confer it upon the bookseller, Mr. E. Steiger, and he accordingly presented it to Mr. Steiger on Monday last. His most enterprising efforts in promoting an interchange of literature between the two countries make the distinction a merited one. We are informed that it has only once before been awarded in this country, to Mr. Bessinger, President of the German Society, three years ago, for his services in connection with emigration. The decoration is a Maltese cross of gold, with blue enamel ring in the center, on which is given the date of foundation, including the monogram of the Emperor.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise expressed. Imported Books are marked with an asterisk. Authors' and Subscription Books, or Books published at net prices, with two asterisks.

- Allibone.**—A Dictionary of Poetical Quotations, covering the Entire Field of British and American Poetry from Chaucer to Tennyson. With copious Indices. Both Authors and subjects Alphabetically arranged. By S. Austin Allibone, LL.D., author of "A Critical Dictionary of English Literature and of British and American Authors, Living and Deceased. 8°, pp. 788. \$5.....*Lippincott.*
- Amherst College.** See Tyler.
- Bigelow.**—An Index of Cases Overruled, Reversed, Denied, Doubted, Modified, Limited, Explained, and Distinguished, by the Courts of America, England, and Ireland. From the Earliest Period to the Present Time. By Melville M. Bigelow, author of the "Law of Estoppel," etc. Roy. 8°. Shp. \$7.50.....*Little, B. & Co.*
- Bishop.**—Commentaries on the Law of Marriage and Divorce, with the Evidence, Practice, Pleading and Forms; also, of Separations without Divorce, and of the Evidence of Marriages in all Issues. By Joel Prentiss Bishop. 5th ed., rev. 2 v. 8°. \$15.....*Little, B. & Co.*
- Boston Illustrated.** New and rev. ed. 16°, pp. 132. \$1; pap., 50 c.....*Osgood.*
- Bradwell.**—A Full and Accurate Report of the Examination of Law Students for Admission to the Bar in the Supreme Court of Illinois, at the January Term, 1873. Containing all the Questions Propounded by the Examiners; the Answers of the Students; the Remarks of the Judges; the Final Determination of the Court, together with the Rules of the Court Regulating the Admission of Attorneys. By Myra Bradwell. 8°. Shp., \$1.50; clo. \$1; pap., 60 c.....*Central News Co.*
- Brents.**—The Gospel Plan of Salvation. By Dr. T. W. Brents. 12°, pp. 500. \$2.50.....*Bosworth, C. & H.*
- Bruce.**—Lame Felix. A Book for Boys. Full of Proverb and Story. By Charles Bruce. 16°, pp. 211. 80 c. *Nelson & P.*
- Butterfield.**—An Historical Account of the Expedition against Sandusky, under Colonel William Crawford, in 1782, with Biographical Sketches, Personal Reminiscences, and Descriptions of Interesting Localities; including, also, Details of the Disastrous Retreat, the Barbarities of the Savages, and the Awful Death of Crawford by Torture. With a fine steel portrait of General William Irvine, Commander of Fort Pitt, 1781-1783, who Authorized, Helped to Organize and Issued Instructions for the Campaign. By C. W. Butterfield. 8°, pp. 410. \$3.50.....*Clarke.*
- Clark and Finnely.**—Reports of Cases Heard and Decided in the House of Lords on Appeals and Writs of Error, during the Sessions of 1831 to 1846. By C. Clark and W. Finnely, Esqrs. (in 12 vols.) Vols. 1, 2 and 3. Edited, with Notes and References to American Law and subsequent English Decisions, by Hon. J. C. Perkins 8°. Shp. per vol., \$6.....*Little, B. & Co.*
- De Gex, Fisher, and Jones's Reports.** Vol. I., 1859-1860. Edited, with Notes and References to American Law, and subsequent English Decisions, by Hon. J. C. Perkins. 8°. Shp. \$5.....*Little, B. & Co.*
- Fanny's Bible Text.** 16°. 75.....*Lothrop.*
- Gleason.**—Everybody's Own Physician; or, How to Acquire and Preserve Health. By C. W. Gleason, M.D. Illustrated. 8°, pp. 480. \$3.....*McKinney.*
- Gray.**—The Home of Cooper and Haunts of Leatherstocking. By Barry Gray. With Descriptions, etc., from Cooper, N. P. Willis, Miss Woolson, etc. With four Illustr. 8°, pp. 34. \$2. Only 100 copies issued. (Cooperstown).....*Hurd & H.*
- Hardy.**—Jacqueline. A Story of the Reformation in Holland. By Mrs. James Gordon Hardy. 16°, pp. 201. 80 c. *Nelson & P.*
- Herron.**—Thoughts on Life and Character. By S. P. Herron. 12°, pp. 273. \$1.75.....*Lippincott.*
- Hyde.**—Work, Play and Profit; or, Gardening for Young Folks. By Anna M. Hyde. Illustr. 12°, pp. 162. \$1.25. *Lippincott.*
- How to Read a Book in the best Way.** 12°. pp. 67. 75 c.; pap. 50 c.....*Philes.*
- Howard.**—Fifty Years in a Maryland Kitchen. By Mrs. B. C. Howard. 12°, pp. 276. \$1.50.....*Turnbull.*
- Kirkwood.**—Comets and Meteors; their Phenomena in all Ages: their Mutual Relations and the Theory of their Origin. By Daniel Kirkwood, LL.D., of Indiana Univ. 12°, pp. 98. \$1.25.....*Lippincott.*
- Lockyer.**—The Spectroscope and its Applications. By J. Norman Lockyer, F.R.S. With colored Plates and Illustr. 12°. \$1.50.....*Macmillan.*
- MacDonald.**—Annals of a Quiet Neighborhood. By George MacDonald, LL.D. 16°. \$1.75.....*Lothrop.*
- The Seaboard Parish. By George MacDonald, LL.D. 16°, \$1.75.....*Lothrop.*
- Palmer.**—True Success in Life. By Ray Palmer. 12°, pp. 295. \$1.50.....*Barnes.*
- Remember Me. By Ray Palmer. 12°, pp. 102. \$1.25. *Barnes.*
- Pancoast.**—The Cholera, its History, Cause, Symptoms, and Treatment. By Seth Pancoast, M.D., late Prof. of Phys. and Microscopic Anatomy in Penna. Medical Univ. 8°, pp. 64. Pap. 25 c.....*MacKinney.*
- Pollard.**—The Brother's Legacy; or, Better than Gold. By M. M. Pollard. 18°, pp. 108. 35 c.....*Nelson & P.*
- The Miner's Son and Margaret Vernon. By M. M. Pollard. 16°, pp. 256. 90 c.....*Nelson & P.*
- Rawle.**—A Practical Treatise on the Law of Covenants for Title. By William Henry Rawle. Fourth ed., rev. and enl. 8°. Shp. \$7.50.....*Little, B. & Co.*
- Ropes of Sand, and other Stories.** By the author of "Woven of Many Threads," etc. 8°, pp. 176. \$1.25; pap. 75 c. *Osgood.*
- Sibley.**—Biographical Sketches of Graduates of the Academic Department of Harvard University in Cambridge, Mass. By John Langdon Sibley, A.M., Librarian. Vol. 1. 8°, pp. 618. \$6.....*Sever.*
- Smith.**—The Record of a Happy Life, being Memorials of Franklin Whitall Smith of Princeton College. By his Mother, H. W. S. 12°, pp. 209. \$1.25.....*Lippincott.*
- Spielhagen.**—What the Swallow Sang. A Novel. By Friedrich Spielhagen. Transl. from the German by M.D. (Leisure Hour Series.) 16°, pp. 306. \$1.25.....*Holt & W.*
- Temple.**—Little Wavie, the Foundling of Glendery. By Crona Temple. 16°. \$1.....*Lothrop.*
- Tyler.**—History of Amherst College during the First Half Century. By W. S. Tyler. 8°, pp. 671.....*Bryan.*
- Verne.**—The Tour of the World in Eighty Days. By Jules Verne. Translated from the French by Geo. M. Towle. Sm. 4°, pp. 291. \$1.50.....*Osgood.*
- Watson.**—Round the Grange Farm; or, Good Old Times. By Jean L. Watson. 12°, pp. 288. \$1.25.....*Nelson & P.*
- Wharton and Stille's Medical Jurisprudence.** A Treatise on Mental Unsoundness, embracing a General View of Psychological Law. By Francis Wharton. 3d ed., v. 2, in 2 parts. 8°. \$12.....*Kay.*

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Howard, 50 Years in a Maryland Kitchen...	1.50
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The figures in () refer to the (whole) number of the "PUBLISHERS' WEEKLY" in which the full title has been recorded under the word preceding the figure. The more prominent works appear in this list, both under author and title or subject, with reference from the latter to the former.

A. L. O. E. See E., A. L. O.

Abbott, E. A. (74), Parables for Children, \$1.50. Macmillan.

Ackland, T. S. (75), Story of Creation, 75 c. Pott, Y. & Co.

Adopted Son. See Jones, E. W.

Agnes Fairfield. See Higginson, C. F.

Alcott, L. M. (74), Work, \$1.75.....Roberts.

Alexander, J. A. (74), Gospel according to Matthew, S. S. ed., \$1.50.....Scribner.

Allen, J. H. & W. F., & J. B. Greenough (73), Shorter Course in Latin Prose, \$2.50.....Ginn.

— See also Cicero.

American (74) Annual Cyclopædia, 1873, 12th year, \$5, \$6, \$6.50, & \$7.50.....Appleton.

Ames, M. C. See Cary, A. & P.

Anecdotes of Public Men. See Forney, J. W.

Army (73) of the Cumberland Society, 9th Reunion, \$1.50. Clarke.

Arnot, W. (73), The Present World, \$1.25.....Carter.

Around a Spring. See Droz, G.

Arthur, T. S. (76), Cast Adrift, \$2.....Stoddart.

Atlantic (74) Coast Guide, \$1.....Dutton.

Babolain. See Droz, G.

Bagehot, W. (73), English Constitution, new ed., \$2.25. Little, B. & Co.

Bailey, J. M. (74), Life in Danbury, \$1.50.....Shepard & G.

Barry, T. A. (75) and B. A. Patten, Men and Memories of San Francisco, \$2.....Bancroft.

Bartholomew, G. K. (73), Latin Grammar, \$1.50. Wilson, H. & Co.

Bible. See Matthew.

Birks, Rev. T. R. (75), Scripture Doctrine of Religion, 75c. Pott, Y. & Co.

Blackman, E. C. (73), Hist. of Susquehanna Co., Pa., \$4 & \$5.....Claxton, R. & H.

Blake, Lady (75), Ruth Maxwell, \$1.25, pap. 75 c.....Osgood.

Bowen, C. E. (73), Ben's Boyhood, 75 c.....Lothrop.

Bressant. See Hawthorne, J.

Brodie, B. (76), Mind and Matter, \$1.25.....Wood.

Brown, H. C. (76), Report of Quarantine on the Southern and Gulf Coasts, \$1.25.....Wood.

Browning, H. B. (76), The New Theology, \$1.....Lippincott.

Bryant, W. C. (74), Orations and Addresses, \$2.....Putnam.

Buddington, W. I. (75), Responsive Worship, 60 c.....Barnes.

Bump, O. F. (73), Law of Bankruptcy, 6th ed., \$7.50. Baker, V. & Co.

Burns, E. B. (76), Phonic Shorthand, \$1.....Burns.

Byford, W. H. (76), Theory and Practice of Obstetrics, 2d ed., \$4.50.....Wood.

Cachet. See Hamilton, M. J. R.

Cæsar's (75) Commentaries on the Gallic War, \$1.25. Wiley.

California (75), Tuttle's Reports, v. 41, \$6. Bancroft; Whitney.

Cary, A. & P. (75), Last Poems, \$2.....Hurd & H.

Cast Adrift. See Arthur, T. S.

Catechism (74) of the Church, 2 c.....Taylor.

Chapman, H. C. (75), Evolution of Life, 2d ed., \$2.75. Lippincott.

Chase, T. See Cicero.

Cicero (73), Select Orations, \$1.75.....Ginn.

— See also Allen & Greenough.

— (74), Tusculan Disputations, \$1.25.....Eldredge.

Collins, W. L. See Plautus.

Columbus, O. See Studer, J. H.

Colville Family. See Smedley, F. E.

Condor, E. R. (73), Sleepy Forest, \$1.75.....Routledge.

Contrasts (73), \$2.....Routledge.

Cooper, J. F. (74), Mercedes of Castile;—(76), The Two Admirals, new lib. ed., v. 13 & 14, per v., \$1.50. Appleton.

— (74), Red Rover, new ed., Cooper's Sea Tales, v. 2, \$1.25; pap., 75 c.....Appleton.

Cornell, W. M. (75), Sabbath made for Man, 60 c.....Hoyt.

Crafts, W. F. (75), Through the Eye to the Heart, \$1.50. Nelson & P.

Croft, G. A. (76), Trans-Continental Tourist's Guide, 1873, \$1.25. Croft.

Croquet (74) as played by the Phila. Club, 20 c.....Claxton.

Cusack, M. F. (73), Life of Dan'l O'Connell, \$10. Sadlier.

Cyril Ashley. See E., A. L. O.

Danbury Life. See Bailey, J. M.

Deschanel, A. P. (76), Natural Philosophy, new ed., \$6.50. Appleton.

Detlef, C. (75), Must It Be? \$1.25; pap., 75 c.....Lippincott.

Dickens, C. (74), David Copperfield, new illustr. ed., v. 3, \$1.50.....Carleton.

— (74), Lazy Tour of Two Idle Apprentices, cheap ed., 25 c. Peterson.

Droz, G. (75), Babolain;—Around a Spring, new ed., \$1.25.....Holt & W.

Dundas, Mrs. (73), Wrecked, not Lost, \$1.....Lothrop.

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Estes, H. C. (74), Christian Doctrine of the Soul, \$1.25. Noyes, H. & Co.

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 Faucett, E. (74), Purple and Fine Linen, \$1.75.....*Carleton*.
 Fenn, G. M. (76), World of Wit and Humor, \$4; \$5 & \$7.50.....*Peckham*.
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 German Literature. See Gostwick, J.
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 Goulburn, E. M. (74), The Holy Catholic Church, \$1.50.....*Pott, Y. & Co.*
 Gouley, J. W. S. (76), Diseases of the Urinary Organs, \$3.75.....*Wood*.
 Great Riots of New York. See Headley, J. T.
 Halsey, C. S. (73), Bible Chart of Genealogy, \$1.....*Ginn*.
 Hamerton, P. G. (76), Intellectual Life, \$2.....*Roberts*.
 Hamilton, M. J. R. (75), Cachet, \$1.75.....*Carleton*.
 Hammond, W. A. (76), Insanity in its Relations to Crime, \$1.....*Appleton*.
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 Hardy, T. (73), Under the Greenwood Tree, \$1.25.....*Holt & W.*
 Hare, A. J. C. (73), Memorials of a Quiet Life, \$5; in 2 v., \$6.....*Routledge*.
 Harley, G. (73), Histological Demonstrations, \$5.....*Campbell*.
 Harper's Hand-Book for Travellers in Europe. See Pettridge, W. P.
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Bailey, James M. Life in Danbury. Being a brief but comprehensive Record of the Doings of a Remarkable People under more Remarkable Circumstances, and Chronicled in a most Remarkable Manner, by the Author, "The Danbury News Man," and carefully compiled with a Pair of eight-dollar Shears, by the Compiler. Illustr. by H. L. Stephens. 12°. \$1.50. *Shepard & G.*

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75 c.....*Lothrop.*
- Ling Bank Cottage. Illustr. 18°. 75 c.....*Am. Tract Soc.*
- Pollard, Josephine. Gipsy's Early Days. 12°. 85 c.
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MISCELLANEOUS.

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25 c.....*Reiche.*
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- Ware, J. F. W. Home Life: What It Is and What It Needs. 16°. \$1.25.....*Lee & S.*
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- Outlines of Men, Women, and Things. By Mary Clemmer Ames.....*Hurd & H.*

ANNOUNCEMENTS OF FORTHCOMING PUBLICATIONS.

Publishers' First Announcements.

From the New York Commercial Advertiser for the week ending June 30.

JUNE 24.

Holt & Williams:—Young Brown; or, The Law of Inheritance.

JUNE 25.

J. B. Lippincott & Co.:—Vanessa, by the author of "Thomasina."—A Little World, by G. M. Fenn.—Too Late, by Mrs. Newman.—Miranda, by M. Collins.—Heathergate.—Lauterdale.

JUNE 26.

Harper & Bros.:—The Old Faith and the New, by Dr. Strauss.—A First Sketch of English Literature, by Professor Henry Morley.—The Three Cathedrals Dedicated to St. Paul in London.—The Greek Poet, by J. A. Symonds.—Russian Folk Tales.—The Threshold of the Unknown Region.—The Life of the Late Lord Lytton.—Village Tyrants.—Ocean to Ocean.—The Queen's Shilling.—Nelly Dynisford.

Scribner, Armstrong & Co.:—The Greek Poets.—J. A. Symonds's History of Crime in England.—Moody's Lectures and Lessons on Art.—Norwood Reade's African Sketch Book.—Illustrious Women of France.—Irish Wits and Worthies.—The Pandects.—Historical Handbook, by Oscar Bunning, including History of French Literature, English Institutions, Modern English Law, The French Revolution, The Roman Revolution, etc., etc.—Language the True Barrier between Man and Beast, by Max Müller.

Holt & Williams:—The Threshold of the Unknown Region, by Clements Markham.—The Last of the Jerninghams.—Penruddocke, by Hamilton Aidé.

JUNE 27.

Estes & Lauriat:—The Story of His Love, Journals of André M. Ampère.—The Threshold of the Unknown Region, by Clements Markham.—The Phenomena of the Sea and the Air, and the Phenomena of the Earth and the Sun, by Elisée Reclus.—Whist for all Players, by Captain Crawley.

JUNE 28.

James R. Osgood & Co.:—German Universities, by Matthew Arnold.

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ENGLAND.

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- Blackburn, H. Harz Mountains, a Tour in the Toy Country. 8°. Low & Co.....12s.
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- Clay, J. G. The Virgin Mary and the Traditions of Painters. Cr. 8°. Hayes.....6s.
- Coleridge, Sara. Memoirs and Letters, edited by her Daughter. King & Co.....24s.
- Eaton, J. R. T. The Permanence of Christianity Considered. 8°. Rivington.....12s.
- Elliott, C. Delineation of Roman Catholicism. Roy. 8°. Wesleyan Conf. Office.....10s.
- Latham, B. Sanitary Engineering. 8°. Spon.....30s.
- Moody, F. W. Lectures and Lessons on Art. 8°. Bell & Daldy.....10s. 6d.
- Pennefather, J. B. Deafness and Diseases of the Ear. 8°. Baillière & Co.....5s.
- Pike, N. Sub-Tropical Rambles in the Land of the Aphanipteryx. Low & Co.....18s.
- Reade, W. African Sketch-Book. 2 vols. cr. 8°. Smith & Elder.....24s.
- Walshe, W. H. Practical Treatise on Diseases of the Heart. Smith, Elder & Co.....16s.
- Wells, J. C. Gateway to the Polynia—Voyage to Spitzbergen. 8°. King & Co.....21s.

FRANCE

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- Doumenjou, J. L'Education virile et la régénération sociale. Gr. in-18. Doiniof.....2 fr. 50 c.
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- Mage, E. Voyage dans le Soudan occidental. Abrégé par J. Belin-de-Launay. In-18 jés. Hachette.....2 fr. 25 c.
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GERMANY.

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Börsen- u. Handels-Kalender, deutscher, für d. Jahr 1873. 1. Jahrg. Hrsg. v. Dr. Fr. Wallmann. 8. Berlin, (Grieben).....1 Th.

Pichler, Dr. W. Carlsbad topographique et médical. gr. 16. Carlsbad, Feller.....1 Th. 10 gr.; geb. 1 Th. 20 gr.

Willkomm, M. Atlas der Botanik. Separat-Ausg. aus der 2. Aufl. d. Bilder-Atlas. qu. Fol. Leipzig, Brockhaus.....2 Th.; geb. 2 Th. 24 gr.

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Richter, G. Annalen der deutschen Geschichte im Mittel. alter. Mit fortlauf. Quellenauszügen u. Literaturangaben. 1. Abth. gr. 8. Halle, Buchh. d. Waisenh.....2 Th.

Underselling by State Agents.

IT is our painful duty to print, in another column, a new communication on the arch-enemy of a healthy trade—underselling. The case in question is as reprehensible and unprincipled as the one pointed out in one of our last issues. The growing practice with regular publishers of depriving the legitimate trade of the benefit of some of their most profitable books, while they expect the dealer to interest himself in their hundreds of less remunerative issues, is another cause of the sinking vitality of the book trade. We venture to say that the perpetrator will be the final sufferer. Granted, that the publisher may realize triple returns from an occasional subscription book; in removing a legitimate trade-book from its natural channels, he injures the chances of other books, and, foremost, the chances of his own. Not only does the spirit of resentment incite the galled dealer to reduce his transactions with such a house to an unavoidable minimum, but the reduction of his profits, which form his working capital, compels him to reduce his general stock accordingly. The proof of this may be illustrated by the reverse case. What publisher has not experienced the fact that, after a long lull, the placing of one or two new and paying books in the hands of the trade, immediately increased the orders for his other books?

These remarks, of course, do not relate to the *bona fide* subscription publishers, who at least deserve the credit of consistency in their business transactions. Nor should they imply that the "regular" publishers have no right to publish any books by subscription—a position which could not rightly be maintained. But we assert that a publisher who devotes a portion of his business to subscription books, jealously guarding and protecting this department from all interference by the legitimate book trade, acts unwisely, as well as unjustly, whenever he permits his canvassers or State agents to interfere with legitimate book-selling. If, moreover, these canvassers are permitted or encouraged to resort to the contemptible tricks of underselling, the action becomes simply dishonorable, and the injury must be fatal to the entire trade. The reputation of a house that wilfully or unconsciously overlooks such misdoings

is, at any rate, not enviable. Not even a publisher, if he would be honored by his contemporaries, can violate unpunished the *noblesse oblige* imposed on him by his calling.

The Trade and the Country Press.

WE are desired to call the attention of the retail trade in country places to the proper use of editors' copies. So many copies are sent out gratuitously through the trade for newspaper notice, from which nothing is ever heard, that the difficulty is becoming a serious one to those publishers who are liberal in the distribution of editors' copies. Indeed, a specific case has been brought to our attention in which inquiry, made by letter of the newspaper to whom the packet had been addressed, developed the fact that it had never been delivered by the bookseller in whose order it was, for his benefit, included. It is possible that the impression may have arisen in such quarters of the trade, that the copies so sent are in the nature of *bonus*, like the English "thirteen to the dozen," which they may send to the editor or keep for sale, according as the retail bookseller thinks it may best serve his purpose. But this is not the case. The book is sent to the newspaper just as much as though it were mailed or expressed directly; it is sent through the dealer instead, simply that he may reap the advantage of having his name coupled with the book in the columns of the local newspaper. The country press are generally glad to notice all books received, especially if the local bookseller calls any oversight to their attention; and the publishers are beginning to feel that they are not called upon to send editors' copies to the country press, except such care is taken. We are not referring, of course, to the press of our cities, which are supplied regularly by the larger houses, and which are more independent of suggestions, but to that of the country, which can, nevertheless, be of very great service to the book trade, and is very willing to be if properly treated by the local dealer.

WE regret to perceive from a few letters, one of which will be found in another column, that the character of the "Indexes" which have been promised for the forthcoming "Uniform Trade

List Annual" has been misunderstood by some subscribers. We beg to refer to the editorial on the "Catalogue Question" in the number for June 7; the communications of Mr. Kelly and Mr. Challen (June 21), and of Mr. Perkins (June 28), and others in the same numbers, where it was conclusively demonstrated by arguments based on experience that a Finding Catalogue or an Index of American Books, arranged by author, title and subject, with the thousands of cross references, is, perhaps, a work reserved for a future bibliographer, but, for the present, a hopeless task.

The Indexes mentioned in our prospectus to booksellers are merely to be indexes of *contributors*, consisting of a list of the houses represented in both parts of the volume, arranged in one alphabet, to show at a glance where to turn to a desired list; and a classification of the same firms according to the specialties, under such headings as Religious, Educational, Science, Law, Medical, etc., to facilitate reference in selecting stock or making up libraries. It is the least that can be done, but the most we are justified in undertaking. We shall be happy to lend our assistance to the compilation of the much-needed practical "Finding Catalogue of American Books in Print," whenever some of our wealthy firms will come forward, and, "solely in the interest of the book trade," back the enterprise, no matter who may undertake it.

WE have a note from Messrs. Lee & Shepard, in reference to our statement of the late Mr. Burnham's connection with Senator Sumner's works, to the following purport: "While we recognize Mr. Burnham's ability, as much as can any one, we feel that it is doing Mr. Sumner injustice to allow such a statement to go uncontradicted, as he *edits his own works*, and Mr. Burnham *we don't believe ever saw a page of either copy or proof of the eight volumes published*, nor was he in any way whatever connected with them." Our memorial of Mr. Burnham was written not from the facts in our possession only, but with reliance on those details of his life given in the notices of Boston journals. One of them was authority for the statement we regret to have erred in making.

LETTERS TO THE EDITOR.

The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subjects, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

SPECIAL NOTICE.—The subscription list of the "Uniform Trade List Annual" will be closed on

the appearance of the EDUCATIONAL NUMBER, in which a final statement of subscriptions received will be made. Confining ourselves to the quotation of individual opinions and suggestions, we mention the following as specially noteworthy among the numerous subscriptions received during the past week: Claxton, Remsen & Haffelfinger, 50 copies; E. B. Smith & Co., Detroit, 4; Nelson & Phillips, N. Y., 5; Hadley Bros., Chicago, 10; John M. Miller, Pottsville, 6; Geo. W. Gleason, Columbus, O., 10; J. C. Blair, Huntingdon, Pa., 10; Mason, Baker & Pratt, N. Y., 5; Turnbull Bros., Baltimore, Md., 4; E. D. Merriam, Greenfield, Mass., 5; De Witt C. Lent & Co., N. Y., 20; Martin Taylor, Buffalo, N. Y., 5; Randall & Aston, Columbus, O., 12.

Total of subscriptions to first of July, 715.

THE UNIFORM TRADE LIST ANNUAL.

HUNTINGDON, PA., June 27, 1873.

To the Editor of the Publishers' Weekly.

PUT me down for 10 copies of the Annual you are getting up, instead of 5 or 6 as ordered some time since. I think a printed card or label pasted on the side of the book, something like the sample below, would be a good idea as a reminder to the parties using the Catalogues that the party presenting will supply the books, etc., advertised in the Catalogues, and by constantly keeping the fact in view will keep the favor fresh in the customer's mind. I am ordering for some customers (one each as a gift) who are every now and then in to examine my old Challen list and your Trade List—my only stand-bys. This label could be printed, leaving the names blank, which could be filled in by the bookseller.

<p>Mr.</p> <p>.....</p> <p>Presented by.....</p> <p>No.....</p> <p>..... Bookseller.</p> <p>All books, maps, supplies, stationery articles, etc., etc., advertised in this catalogue, promptly supplied.</p> <p>Your orders are solicited.</p>

It is true that the bookseller furnishing the Catalogue would probably get the orders for books, especially at first after the books were received; but by and by the matter would be forgotten. I think the label referred to would answer in a measure to meet the desired end. The printing of the labels could be done better at New York and put on where the books are bound, and the bookseller seeing them would naturally use them, and so reap some benefit thereby. The label could be changed

to something probably more to the point, but I think the idea might be worth something. Please reply what you think of it.

J. C. BLAIR.

[We think the suggestion so good that we may adopt it with some modification.—ED.]

BALTIMORE, June 23, 1873.

THE idea of the "Uniform Trade List," with alphabetical indexes, is a capital one. The trouble of Mr. Challen's was that he had no index of authors or books, and unless you knew the publisher you could not find the book; and as a very general thing few persons ordering books mention the publisher, even if they happen to know it. Not only an index of authors, but also an index of subjects is very essential to make a trade list complete, as many books are published without authors' names; besides the latter enables you to present to a customer the different works on any particular subject.

JOHN B. PIET.

Underselling by State Agents.

SCRANTON, PA., June 24, 1873.

To the Editor of the Publishers' Weekly.

WHY did not your correspondent, "One of the Victims," give the name of the house* that issued that circular about selling stationery at wholesale prices to the consumers, which was copied in your issue of the 21st inst.? Any "importing" or wholesale house that will resort to such mean tricks in trade ought to be made known and avoided like other evil things. That house is not the only one, however, that tries hard to fill up the retailer's store with stock and then allows its agents to go around the country selling to the retailer's customers at wholesale prices. The Penna. State Agent for Messrs. . . . takes especial pains to come quite often into this and other cities and large towns in this county and State, soliciting orders for miscellaneous books at 20 and 25 per cent., the same discount that he gives on . . . This man travels through the State at very small expense compared with that of the regularly established dealers, who have to pay high store rents, clerk hire, and all manner of taxes, which he does not have to pay. As he gets half off the . . . he is enabled to sell other books at nearly cost, to get all the trade. And then the publishers, who sustain this agent, have the impudence to solicit orders for books and stationery from dealers whose customers their agent calls upon to sell books to at wholesale rates! Any house that tolerates such contemptible way of doing business ought not to be patronized by the retail trade under any circumstances. If this were done, perhaps such publishers might be brought to a sense of the obligations they are under to the retail dealers.

"ONE WHO KNOWS."

[* Because it is one of the rules of our paper to print only communications free from personalities. Grievances can be made known and principles discussed without resorting to personal exposure, which often may do much harm, and generally has any but a reformatory effect on the delinquent. Let dealers come to a concerted action, based on an equitable trade code, and the evil-doers will

surely be hit as they deserve. It is unnecessary to repeat that such "code" can only be framed in a general convention of booksellers.—ED.]

POTTSVILLE, PA., June 23, 1873.

To the Editor of the Publishers' Weekly.

I HAVE been reading your WEEKLY regularly with a great deal of interest, and especially your articles on "Underselling." I hope you will continue hammering away at publishers until you succeed in breaking up that suicidal policy. If publishers complain that there is no enterprise in local dealers, they have only themselves to blame, for it is folly to fill our shelves with an article in which we are certain to be undersold. Publishers in Philadelphia, in their greediness, are now offering one-third off to buyers, thus offering their publications at prices less than the dealer could place them on his shelves for.

JOHN M. MILLER.

CARSON CITY, NEV., June 22, 1873.

To the Editor of the Publishers' Weekly.

YOU will please put me down for two copies of the "Uniform Trade List Annual" for 1873 and '74. If the book trade would justify me, I would order more of your "Monthly Book Circulars," with my imprint; but the subscription trade ruins the book trade.

JOHN G. FOX.

The Catalogue Question.

ELMIRA, June 24, 1873.

To the Editor of the Publishers' Weekly.

WHENEVER yourself, Mr. Kelly, or any other enterprising and capable person shall have the courage or sufficient backing to undertake that greatly-to-be-desired "Complete General Catalogue of American Publications, arranged by authors and subjects," such person may consider us a subscriber to the same, be the price what it may. We have already a full set of Roorbach's Bibliotheca, and Kelly's Am. Catalogue, from the year 1820 down to 1871; also Challen's Trade List Directory and several other bound vols. of Classified Bibliographic Reference. We also subscribe for several Booksellers' periodicals, and have an indexed Scrap Book of the smaller catalogues, circulars, etc. We are thus probably as well supplied as any bookseller in the country; still we feel the want of a Complete General Catalogue in one volume, or uniform set of volumes, and would gladly subscribe for such a work. We feel sure, however, that the undertaking is too risky for any private enterprise, and would prove a pecuniary loss to any one attempting it. The most feasible plan to our minds is that suggested by Mr. Kelly. Let Congress be petitioned to meet the want by a proper appropriation. Its cost would be trifling compared with the immense sums squandered upon Patent Office Reports, and various public documents, while the national value and benefits of such a work make it a suitable object for Congressional appropriation. What say you to this plan? Is it feasible? If so, why delay its execution?

HALL BROTHERS.

[We are of opinion that our correspondent is perpetrating a cruel joke on the literary culture and liberality of the members of Congress, who have immortalized themselves by the prohibi-

bition of free exchanges, for the present; by an international copy right law—not for the present; but, for the past, by a salary appropriation, which, we are afraid, has thoroughly exhausted their ideas of "Finding" Lists.—ED.]

DAYTON, OHIO, June 25, 1873.

WE have a complete set of English catalogues of books published in Europe from 1750 to January 1873; also a Roorbach and Kelly from 1820 to 1871; and are still willing to buy any and every good catalogue that may be issued. We would as soon undertake to conduct the book business without capital as without catalogues.

JAMES RICKEY.

NEWBURGH, N. Y., June 30, 1873.

I AM happy to hear of your continued success with the "Uniform Trade List Annual," and sincerely hope the booksellers generally will appreciate your efforts in their behalf. I can testify to the great good of catalogues, as I have in my possession Roorbach's and Kelly's Catalogue from 1852 to 1871, and have sold hundreds of books from the knowledge they gave me.

GEORGE W. GREEN, JR.

LITERARY AND TRADE NEWS.

THE annual general convention of the German publishers and booksellers (Börsenverein) was held at Leipsic on the 11th of May. According to the report of the president, J. Springer, of Berlin, the number of members has increased to 1,146, and there are 83,000 thlr. in the treasury. Among the questions discussed, the most noteworthy were the establishment of a Booksellers' Bank, and a petition for a new press law.

MR. M. M. HURD, of Hurd & Houghton, is safely home again, in bettered health, after his absence of more than a year in Europe. His very many friends will be glad to welcome home a member of the trade who is among its most worthy and honored representatives.

UNDER their arrangements with that most distinguished of philological scholars, Prof. Max Müller, Scribner, Armstrong & Co. will publish early in the season his "Introduction to the Science of Religion," lately brought out abroad.

DURING the year included in the latest report of the Nat. Temperance Society, thirty-six new publications have been issued, making the total number published by the society 303. Over 19,000,000 pages of tract and newspaper matter have been printed. Nearly \$44,000 has been received from publications. The present indebtedness of the society is between nine and ten thousand dollars.

MR. S. C. HALL has written a temperance poem which will be published under the title of "The Trial of Sir Jasper." The work will be illustrated by Messrs. Poole, Elmore, Faed, Dobson, E. M. Ward, J. Tenniel, Gustave Doré, George Cruikshank, and other well-known artists.

RENAN'S "Anti-Christ" is announced in translation by the Lippincotts.

A SERIES of Japanese stories, chiefly humorous, illustrated by Japanese artists, is being prepared by Mr. Edward Greey, author of "The Queen's Sailors," etc.

AN English writer, Mr. Clements Markham, is about to publish a work on the subject of Arctic

Exploration, entitled, "The Threshold of the Unknown Region," in which he will relate the events connected with all the principal voyages which have touched the boundary of the region as yet unexplored around the North Pole. He will also discuss the best route by which the unvisited area may be examined, and describe the important scientific results to be derived from Arctic Exploration.

IN his forthcoming "History of Crime in England," Mr. L. Owen Pike will, the *Athenæum* says, try to show that not only have crimes of violence and rapine diminished with the progress of civilization, but also the meaner and more crafty crimes, such as theft, forgery, and poisoning. Our chivalrous ancestors were not all straightforward men, but were guilty often of conduct that would disgrace that lowest specimen of his calling, the "area sneak." Mr. Pike's first volume comes down to the end of the fifteenth century, and the reign of Henry the Seventh.

MR. S. R. WELLS will shortly publish the work on which Dr. R. T. Trall has been engaged for several years, on "Digestion and Dyspepsia."

MR. RICHARD B. PROCTOR, author of "Other Worlds than Ours" and other popular scientific books, and secretary of the Royal Astronomical Society, will lecture in the United States from October to February next.

EMILE OLLIVIER is in Florence, writing a history of Machiavelli.

MR. J. W. SCHERMERHORN, the well-known educational publisher, has agreed to give to Rutgers College, N. J., one half of the net proceeds of his mines in Morris county, for three or four years, until the sum of \$45,000 shall be accumulated, when the money shall be used to found a Professorship of English Literature and Journalism.

MRS. MARY COWDEN CLARKE, well known for her Shakespeare Concordance, has recently written a book called "The Trust and the Remittance; Two Love-Stories in Metred Prose."

THE posthumous volume of poetry by Lamartine contains some of his early pieces, which he in all probability thought unworthy to see the light, and among others a tragedy entitled "Zoraide."

WE reprint from the London *Bookseller* the following just remarks printed under the caption "All Rights Reserved":—"When the proposed law of International Copyright was under discussion in America, two very useful clauses were proposed: 1st, that when books were partially protected, the protected portions should be indicated; 2d, that whenever publishers printed any intimation of books being protected by copyright which were not in reality thus protected, they should be subjected to a considerable fine for putting forward the false pretence. Some such regulations are required here, for it is the practice of several publishers to print upon title pages words which are undoubtedly false—an immoral practice which not only deserves reprehension, but one also to which some penalty should be attached."

GENERAL GARIBALDI'S own history of "The Campaign in Italy during 1860" is to be issued simultaneously in this country and England.

A FIRM of "Free-trade booksellers" advertises in a London journal.

TIMROD'S Poems have been very favorably reviewed in the *Pall Mall Gazette*. American

literature is now pretty sure of good treatment at the hands of the English press.

"HAPPY THOUGHT," Burnand, is an example of rare literary fecundity. Still another book of his, "Moheanna," is announced by Roberts Bros.

An important addition to the evidences of revealed religion is made in "The Ingham Lectures." The public are indebted for this volume to the liberality of William A. Ingham, Esq., of Cleveland, Ohio. Four years ago William A. Ingham placed at the disposal of the Faculty of the Ohio Wesleyan University a very generous sum, to be expended in securing the delivery, before the University, of a course of lectures on the Evidences of Natural and Revealed Religion. The selection of the lecturers and themes he left wholly to the Faculty. That the confidence was not misplaced may be found in the admirable list of contents, and the important names of the lecturers—Rev. Randolph S. Foster, Rev. Asa Ingham, Rev. Bishop Edward Thompson, etc. The profits of the volume are to be devoted to the purposes of its original foundation, and will lead to additional lectures before the University. The book is published in good style by Ingham, Clark & Co., Cleveland.

J. B. LIPPINCOTT & Co., Philadelphia, have just issued, "Work, Play and Profit; or, Gardening for Young Folks," by Anna M. Hyde; illustr., 12mo, pp. 162, \$1.25; of "Comets and Meteors; their Phenomena in all Ages; their Mutual Relations, and the Theory of their Origin," by Daniel Kirkwood, LL.D., of Indiana University, 12mo, pp. 97, \$1.25; "The Record of a Happy Life; being Memorials of Franklin Whitall Smith, of Princeton College," by his mother, H. W. S., 12mo, pp. 209, \$1.25; "Thoughts on Life and Character," by S. P. Herron, 12mo, pp. 273, \$1.75; and a fourth and revised edition of Sir Charles Lyell's "Antiquity of Man," \$5.00.

H. N. MCKINNEY & Co., Philadelphia, have just ready "The Cholera; its History, Cause, Symptoms, and Treatment," by Dr. Seth Pancoast, paper, 8vo, pp. 55, 25 cents, and "Everybody's Own Physician; or, How to Acquire and Preserve Health," by C. W. Gleason, M.D.; illustr., 8vo, pp. 480, \$3.00. The latter is a subscription book. They have also issued a new edition of "Men are what Women Make Them."

CLAXTON, REMSEN & HAFELFINGER, Philadelphia, announce the following: "An Appeal to the Reverend Clergymen of the United States on behalf of the Primal Son of God for Mankind," by the author of "Opinions Concerning the Bible Law of Marriage;" "The Dove," a parody on "The Raven," by J. W. Scott, D.D., of the West Virginia University; "A Catechism of High Pressure; or, The Non-Condensing Steam Engine, including the Modelling, Constructing, Running and Management of Steam Engines and Steam Boilers," by Stephen Roper, Engineer.

BOOKS WANTED.

WANTED by Dodd & Mead.—"The Life of John Eliot, the Apostle to the Indians," by N. Adams; The Prime Society's edition of Dunton's Life of Eliot, or any other biographical works relating to Eliot the Apostle to the Indians.

BOOKS WANTED by E. Steiger, 22 and 24 Frankfort street, New York.—1 Wheaton's History of the Law of Nations.

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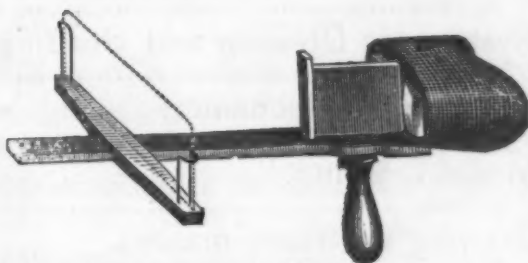
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